

SPRINGFIELD ENHANCED ENTERPRISE ZONE

ANNUAL ACTIVITY REPORT

JULY 1, 2007 – JUNE 30, 2008

Summary
Enhanced Enterprise Zone Activity and Status Report
Springfield, Missouri

Reporting July 1, 2007 to June 30, 2008

The Springfield Enhanced Enterprise Zone was established and designated in June, 2005. The Enterprise Zone has been a tremendous incentive for promoting new investment and job creation in Springfield and has fostered rehabilitation of aging industrial areas and obsolete facilities. During the reporting period 11 companies utilized the program, creating 789 new employment opportunities and \$45,631,150.00 investment in new and expanding facilities. Collectively, and since its inception in 2005, 34 companies have utilized the Enhanced Enterprise Zone program creating 2,171 new employment opportunities and \$128,696,947.00 of new investment.

The success of the Springfield Enhanced Enterprise Zone reflects the efforts of the Springfield business community, City of Springfield, City of Battlefield, Greene County, the Springfield Area Chamber of Commerce, the Springfield Business Development Corporation, City Utilities and civic organizations that promote and participate in the program.

Much of the success can also be attributed to the transportation improvements that have been made in the greater Springfield area. Such improvements would not have been possible without the cooperation and assistance from the Missouri Department of Transportation, Greene County, the cities of Springfield and Battlefield, the Ozarks Transportation Organization, and the Federal Railroad Administration. Future success will continue to rely on the cooperation and support from these agencies.

Access to an abundant supply of clean water has been a key component to the growth and redevelopment that has occurred within the Springfield Enhanced Enterprise Zone. Continued success will be contingent upon vigilant protection and conservation of our water resources.

The City also enjoys a positive working relationship with the State Department of Economic Development staff and appreciates the cooperation and assistance we have received in our recruitment, expansion, and retention efforts.

See page 2 for a FY 2007-2008 summary of activity including job creation and investment of expanding and new facilities. Violent Crime Statistics and information on new and expanding businesses and new infrastructure development begins on page 5.

Springfield Enhanced Enterprise Zone
Summary of Activity
Fiscal Year 2007 - 2008

Total Investment ¹	\$45,631,150.00
Total Facilities	11
Job Creation ¹	789
Expanding	476
New	313

¹ As reported in business certification documents

Source: City of Springfield Planning and Development Department

ANNUAL ENHANCED ENTERPRISE ZONE ACTIVITY AND STATUS REPORT

FOR REPORTING PERIOD JULY 1, 2007 TO JUNE 30, 2008

TO THE DIRECTOR, DEPARTMENT OF ECONOMIC DEVELOPMENT

Pursuant to Sec. 135.960, RSMo, the undersigned hereby reports to the following enhanced enterprise zone activity for the aforementioned reporting period:

NAME OF ENHANCED ENTERPRISE ZONE

Springfield Enhanced Enterprise Zone

NAME OF PERSON COMPLETING FORM

Matt D. Schaefer

PHONE NUMBER

(417) 864-1100

ADDRESS (STREET, PO BOX, CITY, STATE, ZIP CODE)

840 N Boonville, PO Box 8368; Springfield, Missouri 65801

PRIMARY EEZ ADMINISTRATOR

Mary Lilly Smith

TITLE OF ADMINISTRATOR

Economic Development Director

PHONE NUMBER

(417) 864-1031

FAX NUMBER

(417) 864-1030

ADDRESS (STREET, PO BOX, CITY, STATE, ZIP CODE)

840 N Boonville, PO Box 8368; Springfield, Missouri 65801

LOCAL GOVERNING AUTHORITY

City of Springfield

PHONE NUMBER

(417) 864-1031

CONTACT PERSON

Matt D. Schaefer

TITLE OF CONTACT PERSON

Senior Planner

IF THE ZONE CONSISTS OF BOTH INCORPORATED AND UNINCORPORATED PROPERTIES, PLEASE LIST THE FOLLOWING INFORMATION FOR BOTH CITY AND COUNTY GOVERNMENT:

NAME OF CONTACT	TITLE	ADDRESS	PHONE NUMBER
Jeff Reinold	Greene County Budget Officer	933 N Robberson Springfield, MO 65802	(417) 868-4892
Rick Hess	City Administrator, City of Battlefield	5434 S Tower Drive Battlefield, MO 65619	(417) 883-5840
			()
			()
			()

ATTACH ADDITIONAL SHEETS IF NECESSARY

I. PLEASE PROVIDE A LIST OF ALL EXISTING BUSINESSES LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE WHICH EXPANDED DURING THE REPORTING PERIOD:

NAME/ADDRESS OF BUSINESS	NEW JOBS	NEW INVESTMENT
See Attachment A		

II. PLEASE PROVIDE A LIST OF ALL NEW BUSINESSES WHICH LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD:

NAME/ADDRESS OF BUSINESS	NEW JOBS	NEW INVESTMENT
See Attachment B		

III. ENTER THE PERCENT CHANGE IN THE NUMBER OF VIOLENT CRIMES (MURDER, FORCIBLE RAPE, ROBBERY AND AGGRAVATED ASSAULT) COMMITTED IN THE CITY IN WHICH THE ENHANCED ENTERPRISE ZONE IS LOCATED, FROM THE YEAR IN WHICH THE ZONE WAS DESIGNATED TO THE MOST RECENT YEAR FOR WHICH DATA IS AVAILABLE. IF THE ZONE CONTAINS MORE THAN ONE CITY FOR WHICH DATA IS AVAILABLE, PROVIDE SUCH DATA FOR EACH CITY. PROVIDE COUNTY DATA FOR UNINCORPORATED AREAS IF AVAILABLE.

YEAR OF ORIGINAL ENHANCED ENTERPRISE ZONE DESIGNATION June, 2005

PERCENT CHANGE _____ % FOR YEAR **See Attachment C**

IV. DESCRIBE WHAT EFFORTS HAVE BEEN TAKEN DURING THE REPORTING PERIOD TO SUPPORT AND ENCOURAGE PRIVATE INVESTMENT AND THE CREATION OF NEW JOBS WITHIN THE ENHANCED ENTERPRISE ZONE: (E.G., ATTENDANCE AT TRADE SHOWS, PARTICIPATION IN IMPACT TRIPS, NEW MARKETING EFFORTS, HIRING OF PART OR FULL-TIME ECONOMIC DEVELOPMENT STAFF, UTILIZATION OF VOLUNTEERS, ETC.)

See Attachment D

V. WHAT INFRASTRUCTURE (WATER, SEWER, STREET, ETC.) DEVELOPMENTS HAVE OCCURRED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD?

See Attachment E

WHAT IS THE ESTIMATED PERCENTAGE OF STATE AND/OR FEDERAL FUNDS USED TO FINANCE SUCH INFRASTRUCTURE DEVELOPMENTS? _____%

VI. AS REPORTED BY THE COUNTY ASSESSOR(S), WHAT IS THE TRUE VALUE IN MONEY (SEE SEC. 137.237, RSMo) OF THE PROPERTY IN THE ENHANCED ENTERPRISE ZONE WHICH IS TOTALLY OR PARTIALLY EXEMPT FROM AD VALOREM TAXES DURING THE REPORTING PERIOD?

The 2008 appraised abated value is \$46,912,800, and the 2007 assessed abated value is \$15,012,096.

VII. HAS A DISPLACEMENT OF EITHER PERSONS OR BUSINESSES OCCURRED DURING THE REPORTING PERIOD WITHIN THE ENHANCED ENTERPRISE ZONE?

YES NO DON'T KNOW

IF YES, BRIEFLY DESCRIBE WHAT, IF ANY, ASSISTANCE WAS PROVIDED.

Willowbrook Foods, Executive Coach Builders, Bass Pro Shops (corporate office), Paul Mueller Co., Regal Beloit

Assistance has been provided through the Missouri Career Center.

VIII. PROVIDE AN EXPLANATION OF ANY PROBLEMS INCURRED BY YOURSELF, OR ANYONE ELSE IN THE ECONOMIC DEVELOPMENT INITIATIVE IN YOUR AREA, WITH THE ADMINISTRATION OF THE ENHANCED ENTERPRISE ZONE PROGRAM DURING THE REPORTING PERIOD:

None

IX. DO YOU FEEL THAT THE DESIGNATION OF YOUR ENHANCED ENTERPRISE ZONE HAS FOSTERED ECONOMIC GROWTH AND DEVELOPMENT WHICH WOULD NOT OTHERWISE HAVE OCCURRED?

YES NO DON'T KNOW

ON A SEPARATE SHEET OF PAPER, PLEASE PROVIDE US WITH ANY INFORMATION ABOUT ANY MATTER PERTAINING TO ENHANCED ENTERPRISE ZONES WHICH HAS NOT OTHERWISE BEEN REQUESTED WHICH YOU FEEL WE SHOULD KNOW.

DATE OF REPORT	SIGNATURE

Attachment A

EXISTING BUSINESSES LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE THAT EXPANDED DURING THE REPORTING PERIOD:

Company	New Jobs¹	New Investment¹
North Star Battery Company, LLC Partnership Industrial Center West, Lot 5 Springfield, MO 65802	400	\$11,700,000.00
Stamina Products, Inc. 4435 W. Manufacturer's St Springfield, MO 65803	8	\$2,179,200.00
Therapy Support, Inc. 2803 N Oak Grove Ave Springfield, MO 65803	3	\$1,000,000.00
3M Company 3211 E. Chestnut Expressway Springfield, MO 65802	10	\$1,400,000.00
FedEx Freight East, Inc. Southwest corner of E. Division St. and Interstate 44 (Street address not available) Springfield, MO 65802	52	\$14,310,000.00
Springfield Underground, Inc. 3610 E. Kearney St. Springfield, MO 65802	3	\$10,000,000.00
Total	476	\$40,589,200.00

¹ As reported in business certification documents

Attachment B

LIST OF ALL NEW BUSINESSES WHICH LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD

Company	New Jobs¹	New Investment¹
EDCO Group, Inc. 1351 N. Belcrest Ave. Springfield, MO 65801	281	\$2,241,950.00
Stainless Fabrication, Inc. 4320 W. Kearney St. Springfield, MO 65803	15	\$400,000.00
Ashley Furniture Warehouse Covington Retail Partners, LP 2504 N. Oak Grove #A Springfield, MO 65803	17	\$2,400,000.00
Total	313	\$5,041,950.00

¹ As reported in business certification documents

Attachment C

THE PERCENT CHANGE IN THE NUMBER OF VIOLENT CRIMES (MURDER, FORCIBLE RAPE, ROBBERY AND AGGRAVATED ASSAULT) COMMITTED IN THE CITY IN WHICH THE ENHANCED ENTERPRISE ZONE IS LOCATED, FROM THE YEAR IN WHICH THE ZONE WAS DESIGNATED TO THE MOST RECENT YEAR FOR WHICH DATA IS AVAILABLE:

Violent Crime Statistics

Springfield	2005	2006	2007	% Change 2005 - 2007
Murder	5	6	5	0.0%
Rape	80	82	72	-9.8%
Robbery	203	252	294	36.1%
Aggravated Assault	599	661	680	12.3%
Total	887	1001	1051	16.4%

Battlefield	2005	2006	2007	% Change 2005 - 2007
Murder	0	0	0	0.0%
Rape	0	1	0	0.0%
Robbery	0	0	0	0.0%
Aggravated Assault	2	2	0	-200.0%
Total	2	3	0	-200.0%

Greene County	2005	2006	2007	% Change 2005 - 2007
Murder	8	6	6	-33.3%
Rape	82	91	83	1.1%
Robbery	212	266	313	38.0%
Aggravated Assault	729	1154	1003	23.7%
Total	1031	1517	1405	24.7%

Source: Uniform Crime Report, Missouri Highway Patrol

Attachment D

EFFORTS THAT HAVE BEEN TAKEN DURING THE REPORTING PERIOD TO SUPPORT AND ENCOURAGE PRIVATE INVESTMENT AND THE CREATION OF NEW JOBS WITHIN THE ENHANCED ENTERPRISE ZONE

- Springfield's success can be attributed in large part to the collaborative nature of its economic development initiatives. Economic development activities are handled by a formal partnership. Springfield's Partnership for Economic Development includes the City of Springfield, City Utilities of Springfield, Greene County, Springfield Area Chamber of Commerce, and the Springfield Business Development Corporation.
- The most visible result of the Partnership is the development of two large-scale, master-planned industrial parks: Partnership Industrial Center (PIC) and Partnership Industrial Center-West (PIC West). Over 300 acres have been developed in PIC since 1994, which has resulted in 22 manufacturers creating 2,727 jobs and over \$210,650,000 of new investment. Lot sales began in PIC West in 2001. Nine manufacturers have located there making over \$91,000,000 in capital investment and creating 408 jobs to date, with an additional 993 new jobs that are projected.
- In May, 2008, Partnership staff attended the CoreNet Global Summit in San Diego, California to promote Springfield, Missouri to site selection firms and corporate real estate executives.
- In April, 2008, the Springfield Enhanced Enterprise Zone Board of Directors approved a resolution requesting all governing entities within the Zone to amend their ordinances to provide an additional 25% property tax abatement for qualifying businesses that obtain certification at the Silver level or higher under the Leadership in Energy and Environmental Design (LEED) program. The proposed expansion of benefits would expand the level of property tax abatement for qualifying businesses from 50% to 75% for ten years. All three governing entities within the Springfield Enhanced Enterprise Zone (Greene County and the Cities of Springfield and Battlefield) have amended their ordinances to provide these expanded benefits to qualifying businesses. The expanded benefits became effective August 12, 2008.

Attachment E

INFRASTRUCTURE DEVELOPMENTS THAT HAVE OCCURRED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD

The City of Springfield's Capital Improvements Program and the Ozarks Transportation Organization's (MPO) Transportation Improvement Program reflect the following infrastructure improvements occurred within the Enhanced Enterprise Zone during the reporting period. The cost of the infrastructure improvements during the reporting period totaled \$59,209,644.00. Of that total, approximately 48% or \$28,470,364.00 came from local funding sources.

<u>Project</u>	<u>Cost</u>
<u>Sanitary Sewers</u>	
Airport West Lift Station, Trunk Sewer, and Force Main	\$4,236,356.00
<u>Street Improvements</u>	
Boonville Avenue Streetscape, Phase III	\$469,972.00
2004-2007 Center City Development	\$978,550.00
2004-2007 Street Stabilization and Major Repaving	\$2,250,000.00
National Avenue Corridor - Design and Right-of-Way Acquisition	\$749,653.00
I-44 and US 65 Ramp Reconstruction	\$17,285,000.00
St Hwy 160 (West Bypass) Widening	\$12,022,000.00
East Trafficway Streetscape Phase II Sherman Pkwy to Kimbrough	\$577,833.00
<u>Off-Street Parking Facilities</u>	
College Station Parking Deck	\$11,120,000.00
Heer's Tower Public Parking Deck	\$7,750,000.00
<u>Traffic Management/ Traffic Signals</u>	
2004-2007 Metro/Safety Sign and Pavement Marking Program	\$100,000.00
2004-2007 Traffic Signal/Traffic Calming Program	\$850,000.00
<u>Railroad Improvements</u>	
Railroad Relocation and Grade Separation Study	\$820,280.00
<u>Funding Source</u>	
Local	\$28,470,364.00
State/Federal	\$30,739,280.00
<u>Total</u>	\$59,209,644.00

¹ Program improvements were city-wide

Sources: City of Springfield Capital Improvements Program, Annual Report
Transportation Improvement Program, Ozarks Transportation Organization