

Springfield Enhanced  
Enterprise Zone

Annual Activity Report

July 1, 2005 – June 30, 2006

# **Summary**

## **Enhanced Enterprise Zone Activity and Status Report**

### **Springfield, Missouri**

Reporting July 1, 2005 to June 30, 2006

The Springfield Enhanced Enterprise Zone was established and designated in June, 2005. The Enterprise Zone has been a tremendous incentive for promoting new investment and job creation in Springfield and has fostered rehabilitation for aging industrial areas and obsolete facilities. During the reporting period 11 companies utilized the program, creating 996 new employment opportunities and \$42,394,797 investment in new and expanding facilities. During the reporting period T-Mobile Central, LLC alone proposed over 650 new employment opportunities with \$17,359,072 invested in a new facility. Without the Enhanced Enterprise Zone incentives T-Mobile would likely not have located in Springfield. The location of their new facility in northwest Springfield will provide significant employment opportunities to a section of our community in need of new jobs.

The success of the Springfield Enhanced Enterprise Zone reflects the efforts of the Springfield business community, City of Springfield, City of Battlefield, Greene County, the Springfield Area Chamber of Commerce, the Springfield Business and Development Corporation, City Utilities and civic organizations that promote and participate in the program.

The success of the Springfield Enhanced Enterprise Zone program is further contingent upon vigilant protection and conservation of our water resources to insure there are adequate and clean supplies for continued development activity.

The City also enjoys a positive working relationship with the State Department of Economic Development staff and appreciates the cooperation and assistance we have received in our recruitment, expansion and retention efforts.

See pages 1 through 4 for a FY 2005-2006 summary of activity including job creation and investment of expanding and new facilities, violent crime statistics and trends in infrastructure improvements. A listing of the Expanding Businesses and Investments in New Facilities begins on page 7.

# SPRINGFIELD ENHANCED ENTERPRISE ZONE

## Summary of Activity

Fiscal Year 2005-2006

Total Investment		\$42.4 million
Job Creation	996	
*Expanding	235	
*New	761	
Total Facilities		11

A listing of the companies making new investments is on pages 8 and 9.

Data Sources: Total investment, job creation, and total facilities certified 2005-2006-City of Springfield, Department of Planning and Development Survey of New and Expanding Businesses, June 2006.

III. ENTER THE PERCENT CHANGE IN THE NUMBER OF VIOLENT CRIMES (MURDER, FORCIBLE RAPE, ROBBERY AND AGGRAVATED ASSAULT) COMMITTED IN THE CITY IN WHICH THE ENTERPRISE ZONE IS LOCATED, FROM THE YEAR IN WHICH THE ZONE WAS DESIGNATED TO THE MOST RECENT YEAR FOR WHICH DATA ARE AVAILABLE. IF THE ZONE CONTAINS MORE THAN ONE CITY FOR WHICH DATA ARE AVAILABLE, PROVIDE SUCH DATA FOR EACH CITY. PROVIDE COUNTY DATA FOR UNINCORPORATED AREAS IF AVAILABLE.

### VIOLENT CRIMES STATISTICS

Violent crimes in Springfield increased 3.2% from 2004 to 2005. The data used for calculation was the 2004 Uniform Crime Report Data for Springfield, Mo., published on the Missouri State Highway Patrol Web page. Citywide individual crime category changes are listed in the following table.

Springfield	2004	2005	Percent Increase/ Decrease
Murder	8	5	(37.5 %)
Rape/ Attempted Rape	85	85	0
Robbery	184	203	10.3 %
Aggravated Assault	587	599	2.00 %
<b>Total</b>	<b>864</b>	<b>892</b>	<b>3.2 %</b>

Battlefield	2004	2005	Percent Increase/ Decrease
Murder	0	0	0
Rape/ Attempted Rape	1	0	(100 %)
Robbery	0	0	0
Aggravated Assault	2	2	0
<b>Total</b>	<b>3</b>	<b>2</b>	<b>(33 %)</b>

Unincorporated Greene Co	2004	2005	Percent Increase/ Decrease
Murder	12	8	(33 %)
Rape/ Attempted Rape	82	82	(0)
Robbery	189	212	12 %
Aggravated Assault	668	729	9 %
<b>Total</b>	<b>951</b>	<b>1031</b>	<b>8.4 %</b>

Source: Missouri State Highway Patrol, Uniform Crime Report

**IV. DESCRIBE WHAT EFFORTS HAVE BEEN TAKEN DURING THE REPORTING PERIOD TO SUPORT AND ENCOURAGE PRIVATE INVESTMENT AND THE CREATION OF NEW JOBS WITHIN THE ENTERPRISE ZONE: (E.G. ATTENDANCE AT TRADE SHOWS, PARTICIPATION IN IMPACT TRIPS, NEW MARKETING EFFORTS, HIRING OF PART TIME OR FULL-TIME ECONOMIC DEVELOPMENT STAFF, UTILIZATION OF VOLUNTEERS, ETC.)**

- Springfield's Partnership for Economic Development (the Partnership) was strengthened recently by the inclusion of Greene County as a formal partner. The Partnership now includes the City of Springfield, City Utilities of Springfield, Greene County, Springfield Area Chamber of Commerce, and the Springfield Business and Development Corporation.
- The most visible result of the Partnership is the development of two large-scale, master-planned industrial parks. Partnership Industrial Center (PIC) and Partnership Industrial Center-West (PIC West). Over 250 acres have been developed in PIC since 1994, which has resulted in 22 manufacturers creating 2,397 current jobs and investing over \$182 million. Lot sales began in PIC West in 2001. Five manufacturers have located there making over 16 million in private investment and creating 397 jobs.
- The Springfield Business and Development Corporation conducted a major fund-raising effort in 2002 to provide funds for economic development initiatives in a five-year plan. The "Partnership for Prosperity" campaign set a goal of 100 investors and \$1.5 million investment. The campaign generated 92 investors and \$1.8 million.
- The City's Planning and Development Department reorganized this year to better address economic development initiatives. The number of full-time professional staff dedicated to economic development has increased to 7.
- The partnership has created a website, [business4springfield.com](http://business4springfield.com) designed to provide detailed assistance and information to prospective businesses and developers, including a section dedicated to the Enhanced Enterprise Zone program and benefits.
- The City of Springfield's website has a service provided under Business entitled the Developer's Corner, designed to assist with working through the process of establishing a new or expanding business within the community.
- The Partnership attended the National Plastics Trade Show in an effort to recruit new prospects.

**V. WHAT INFRASTRUCTURE (WATER, SEWER, STREET, ETC.) DEVELOPMENTS HAVE OCCURRED WITHIN THE ENTERPRISE ZONE DURING THE REPORTING PERIOD?**

The City of Springfield's Capital Improvement Program annual report reflects the following infrastructure improvements occurred with the Enterprise Zone during the reporting period. Total cost of infrastructure improvements was \$35,265,910.

* Street Improvements	\$8,879,840
* Storm Sewers	\$1,245,525
* Special Facilities	\$25,140,545
TOTAL	\$35,265,910

Special facilities projects that supported development within the Enterprise Zone is further defined and includes the following improvements:

- Renovations of firehouse facilities
- Relocation of the fire headquarters
- Railroad reconfiguration and grade separation study
- Infrastructure improvements, Partnership Industrial Center West
- Improvements to the Waste Water Treatment Facility
- Police and Fire Training Headquarters and Crime Laboratory
- Improvements government access channel

There were some infrastructure improvements specific to industrial development and expansion during the reporting period as follows:

- The City and County worked together to assist in the attraction of T-Mobile to our community by providing a public transit turnout and signalization at Kearney and Crestwood to accommodate the traffic flows generated by the creation of over 650 new jobs.
- The City also partnered with MO-DOT in a project to widen and four lane West Bypass which serves the airport and Partnership Industrial Center West
- The City also made substantial intersection improvements at St. Louis and National Street, which is a gateway to Springfield's Central Business District.



# ANNUAL ENHANCED ENTERPRISE ZONE ACTIVITY AND STATUS REPORT

FOR REPORTING PERIOD JULY 1, 2005 TO JUNE 30, 2006

TO THE DIRECTOR, DEPARTMENT OF ECONOMIC DEVELOPMENT

Pursuant to Sec. 135.960, RSMo, the undersigned hereby reports to the following enhanced enterprise zone activity for the aforementioned reporting period:

NAME OF ENHANCED ENTERPRISE ZONE City Of Springfield, Enhanced Enterprise Zone	
NAME OF PERSON COMPLETING FORM Mike MacPherson	PHONE NUMBER (417) 864-1031
ADDRESS (STREET, PO BOX, CITY, STATE, ZIP CODE) 840 Boonville, PO Box 8368; Springfield, Missouri 65801	
PRIMARY EEZ ADMINISTRATOR Mary Lilly Smith	TITLE OF ADMINISTRATOR Economic Development Director
PHONE NUMBER (417) 864-1094	FAX NUMBER (417) 864-1030
ADDRESS (STREET, PO BOX, CITY, STATE, ZIP CODE) 840 Boonville, PO Box 8368; Springfield, Missouri 65801	
LOCAL GOVERNING AUTHORITY City of Springfield	PHONE NUMBER (417) 864-1031
CONTACT PERSON Mike MacPherson	TITLE OF CONTACT PERSON Senior Planner

IF THE ZONE CONSISTS OF BOTH INCORPORATED AND UNINCORPORATED PROPERTIES, PLEASE LIST THE FOLLOWING INFORMATION FOR BOTH CITY AND COUNTY GOVERNMENT:

NAME OF CONTACT	TITLE	ADDRESS	PHONE NUMBER
Jeff Reinold	Greene County Budget Officer	933 N. Robberson; Springfield, MO 65802	(417) 868-4892
Judy Stainback	Mayor of Battlefield	5434 S. Tower Drive; Battlefield, MO 65619	(417) 883-5840
			( )
			( )
			( )

ATTACH ADDITIONAL SHEETS IF NECESSARY

I. PLEASE PROVIDE A LIST OF ALL EXISTING BUSINESSES LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE WHICH EXPANDED DURING THE REPORTING PERIOD:

NAME/ADDRESS OF BUSINESS	NEW JOBS	NEW INVESTMENT
See Page 8		

II. PLEASE PROVIDE A LIST OF ALL NEW BUSINESSES WHICH LOCATED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD:

NAME/ADDRESS OF BUSINESS	NEW JOBS	NEW INVESTMENT
See Page 9		

III. ENTER THE PERCENT CHANGE IN THE NUMBER OF VIOLENT CRIMES (MURDER, FORCIBLE RAPE, ROBBERY AND AGGRAVATED ASSAULT) COMMITTED IN THE CITY IN WHICH THE ENHANCED ENTERPRISE ZONE IS LOCATED, FROM THE YEAR IN WHICH THE ZONE WAS DESIGNATED TO THE MOST RECENT YEAR FOR WHICH DATA IS AVAILABLE. IF THE ZONE CONTAINS MORE THAN ONE CITY FOR WHICH DATA IS AVAILABLE, PROVIDE SUCH DATA FOR EACH CITY. PROVIDE COUNTY DATA FOR UNINCORPORATED AREAS IF AVAILABLE.

Percent Change: 3.2 % - Springfield  
33 % - Battlefield  
8.4 % - Unincorporated Greene Co.

YEAR OF ORIGINAL ENHANCED ENTERPRISE ZONE DESIGNATION 2005

PERCENT CHANGE FOR YEAR 2005 See Page 3 for Statistics

IV. DESCRIBE WHAT EFFORTS HAVE BEEN TAKEN DURING THE REPORTING PERIOD TO SUPPORT AND ENCOURAGE PRIVATE INVESTMENT AND THE CREATION OF NEW JOBS WITHIN THE ENHANCED ENTERPRISE ZONE: (E.G., ATTENDANCE AT TRADE SHOWS, PARTICIPATION IN IMPACT TRIPS, NEW MARKETING EFFORTS, HIRING OF PART OR FULL-TIME ECONOMIC DEVELOPMENT STAFF, UTILIZATION OF VOLUNTEERS, ETC.)

See Page 4

V. WHAT INFRASTRUCTURE (WATER, SEWER, STREET, ETC.) DEVELOPMENTS HAVE OCCURRED WITHIN THE ENHANCED ENTERPRISE ZONE DURING THE REPORTING PERIOD?

See Page 5

WHAT IS THE ESTIMATED PERCENTAGE OF STATE AND/OR FEDERAL FUNDS USED TO FINANCE SUCH INFRASTRUCTURE DEVELOPMENTS? \_\_\_\_\_%

VI. AS REPORTED BY THE COUNTY ASSESSOR(S), WHAT IS THE TRUE VALUE IN MONEY (SEE SEC. 137.237, RSMo) OF THE PROPERTY IN THE ENHANCED ENTERPRISE ZONE WHICH IS TOTALLY OR PARTIALLY EXEMPT FROM AD VALOREM TAXES DURING THE REPORTING PERIOD?

\$ 6,016,460

VII. HAS A DISPLACEMENT OF EITHER PERSONS OR BUSINESSES OCCURRED DURING THE REPORTING PERIOD WITHIN THE ENHANCED ENTERPRISE ZONE?

YES  NO  DON'T KNOW

IF YES, BRIEFLY DESCRIBE WHAT, IF ANY, ASSISTANCE WAS PROVIDED.

VIII. PROVIDE AN EXPLANATION OF ANY PROBLEMS INCURRED BY YOURSELF, OR ANYONE ELSE IN THE ECONOMIC DEVELOPMENT INITIATIVE IN YOUR AREA, WITH THE ADMINISTRATION OF THE ENHANCED ENTERPRISE ZONE PROGRAM DURING THE REPORTING PERIOD: **The state's staff have been consistently helpful and cooperative during the reporting period.**

IX. DO YOU FEEL THAT THE DESIGNATION OF YOUR ENHANCED ENTERPRISE ZONE HAS FOSTERED ECONOMIC GROWTH AND DEVELOPMENT WHICH WOULD NOT OTHERWISE HAVE OCCURRED?

YES  NO  DON'T KNOW

ON A SEPARATE SHEET OF PAPER, PLEASE PROVIDE US WITH ANY INFORMATION ABOUT ANY MATTER PERTAINING TO ENHANCED ENTERPRISE ZONES WHICH HAS NOT OTHERWISE BEEN REQUESTED WHICH YOU FEEL WE SHOULD KNOW.

DATE OF REPORT

SIGNATURE

**I. PLEASE PROVIDE A LIST OF ALL EXISTING BUSINESSES LOCATED WITHIN THE ENTERPRISE ZONE, WHICH EXPANDED DURING THE REPORTING PERIOD.**

<b>COMPANY</b>	<b>NEW JOBS</b>	<b>NEW INVESTMENT</b>
Fellers Fixtures 2140 W. Grand Springfield, Mo 65802	4	\$1,250,000
Flower's Bakery` Dbas Shipley's Bakery 2109 E. Rockhurst Springfield, Mo. 65802	10	\$125,000
Leggett & Platt, Inc 739 E. Commercial Springfield, Mo. 65803	6	\$300,000
Loren Cook Company 2015 Dale Street 2707 N. Barnes Springfield, Mo. 65803	50	\$6,567,000
North Star Battery, LLC 4000 E. Continental Way Springfield, Mo 65803	100	\$6,400,000
Polyfab Plastics 820 Cedarbrook Springfield, Mo. 65802	0	\$329,000
Stainless Technology 4420 E. Mustard Way Springfield, Mo 65803	65	\$1,685,000
Total	235	\$16,656,000

**II. PLEASE PROVIDE A LIST OF ALL NEW BUSINESSES WHICH LOCATED WITHIN THE ENTERPRISE ZONE DURING THE REPORTING PERIOD.**

<b>COMPANY</b>	<b>NEW JOBS</b>	<b>NEW INVESTMENT</b>
Prime Source Building Products, Inc. 2727 E. Jean Street Springfield, Mo. 65803	41	\$3,829,725
Select Brands, LLC 3638 W. Division Street Springfield, Mo. 65802	30	\$3,100,000
T-Mobile Central, LLC 2645 N. Airport Plaza Springfield, Mo. 65803	650	\$17,359,072
Webco, Inc. 3300 E. Pythian Springfield, Mo. 65803	40	\$1,450,000
Total	761	\$25,738,797